



Volume 2 - April 2018

MISSION STATEMENT

The Plumbing – Heating – Cooling Contractors (PHCC) – National Auxiliary, in cooperation with the PHCC - National Association, promotes public awareness of the industry through education and communication.

PRESIDENT’S REPORT – PHCC - National Auxiliary – Greta Fischer

Hello! It is a pleasure to be serving this great association of the PHCC - National Auxiliary. Let us all be thankful that the past months of health issues are behind us all in this nation we live in. Thank goodness!

As I write this letter, I know that the east and midwest areas may still be dealing with weather related issues again. *May the thought of spring (soon to be experienced) be a calming reprieve.*

First let me forward the CONNECT 2017 convention items for those that did not obtain the “email” blast in November 2017. The gracious host city of Milwaukee, affectionately known as Brew City, was an endearing city. The Oktoberfest attitude of the city enhanced our convention experience. The Hilton Milwaukee Center was a beautiful hotel located right across the street from the Wisconsin Center where most of our meetings were held. The excellent efforts of the Auxiliary marketing team introduced new products for people to take home and show their pride in our association. The wide array of educational programs, the Trade Show and the Workforce Development Breakfast provided us with information that we could take home and use in our businesses. The Scholarship Breakfast hosted by Bradford White, the Apprentice Contest, and the Awards

luncheon hosted by InSinkErator all gave us the opportunity to celebrate the best in our industry and the Auxiliary.

ALREADY there is serious planning for CONNECT 2018 which will be held in Albuquerque, New Mexico, October 10-12, 2018. Also being held at the same time is the *Albuquerque International Balloon Fiesta*, October 6-14!

BRING the kids, **young and old**, for a spectacular experience.

Register now before the other 65,000 entities enter the arena to *play*.

SPONSORSHIP APPRECIATION — We are immensely grateful for your dedication and financial support in helping the auxiliary promote our industry to further the health and safety of our nation and the world.

A.O. Smith Water Products

BNP Media

Bradford White Corporation

BrassCraft Manufacturing Co.

The Carlson Family

Contractor Magazine

Copper Development Assoc.

Federated Insurance

Giebelhaus and Others

IAPMO Group

InSinkErator

LA-CO Industries

PHCC National Association

TMP Publishing

Also, a very special appreciation to all the individual *participants* for a memorable event at CONNECT 2017!



Gerry Calfo, Auxiliary Chaplin, giving the invocation at the CONNECT 2017 Awards Luncheon

2017 3D AWARD: Desire, Dedication, Determination —

Sponsored by **Copper Development Association Inc.** — *This award is presented to a “dedicated and loyal member who willingly gives her time and talent to better the Auxiliary. They are someone you can always call upon for help and is usually the first to volunteer.”*

Presented by Lynne Finley, PHCC National Auxiliary President (left) and Dale Powell, Copper Development (right)



2017 recipient Patty Jones, PHCC Auxiliary of Texas (center)

This year’s recipient has been a member of the National Auxiliary for more than 25 years; has served as Treasurer, Historian, Convention Committee chair, and a member of numerous committees; and has held offices at the local and state level. She also co-chaired the printing and marketing of the Auxiliary history book, *A Partnership Unique*, in 2005.

She and her husband were founding members of the PHCC Educational Foundation, and both continue to serve on the Board of Governors. In her personal life, she has contributed her many talents to working with several parents’ groups while her sons were in school and is very active in her church.

2017 LARRY DORE MEMBER OF THE YEAR AWARD — Sponsored by **InSinkErator**—*This distinguished award recognizes an Auxiliary member who is active in many areas of life in addition to his or her work with the various levels of the Auxiliary. Award nominees should have made a substantial contribution to the p-h-c industry and/or their community. In addition to a cash award, the winner receives a special commemorative plaque. The first runner-up receives a cash prize.*

Presented by Rob Grim, Sr., Vice President-Global Sales ISE; Lynne Finley, 2017 PHCC National Auxiliary President; and Chad Severson, President ISE



2017 recipient Kathy Lewis, PHCC Auxiliary of Texas (second from right)

The 2017 recipient has been a member of the National Auxiliary for more than 25 years, serving as Chaplain, Zone Director, chair of the Scholarship Committee, Education Committee, Silent Auction Committee, and a member of the Long-Range Planning Committee. As chair of the Education Committee, she spearheaded the production of a series of career videos for use in recruiting into the industry. She chaired the Silent Auction Committee for two years and coordinated the 3-day event which raised significant funds to support the Auxiliary’s scholarship program.

At the state level, she has served in many capacities and attends career fairs on behalf of PHCC.

She is active in her church, sharing her considerable piano and vocal skills. She even played Division One Women’s Ice Hockey in college!

Submission deadline for CONNECT 2018 is August 1, 2018.

2017 ROBERT M. COX HUMANITARIAN AWARDS — Sponsored by **InSinkErator, BNP Media, TMB Publishing and Contractor Magazine**—*This award recognizes outstanding efforts by a state or local Auxiliary in two categories: image and recruitment. Judging is based on the impact an auxiliary has made on the p-h-c industry or local community, cooperation between Auxiliary and contractor association, and the description of the implementation of the activity and results achieved. First and second prizes and honorable mentions each receive a monetary award.*

The 2017 recipients are as follows: PHCC Lincoln Auxiliary and the PHCC Auxiliary of New Orleans received *top honors* for the Robert M. Cox Humanitarian Award for Image, with second place awards going to the PHCC Auxiliary of Illinois and the PHCC Auxiliary of Louisiana. An Honorable Mention went to the PHCC Auxiliary of Delaware.

And, for *recruitment efforts*, the PHCC Auxiliary of Nebraska, the PHCC Auxiliary of Louisiana, and the PHCC Auxiliary of Tennessee received first place awards. Second place recognition went to the PHCC Auxiliary of Illinois and the PHCC of Delaware.

State Auxiliaries and Members-At-Large may submit nominations.
Submission deadline for CONNECT 2018 is August 1, 2018.

BRADFORD WHITE SCHOLARSHIP BREAKFAST — for champions; Bradford White provided their fabulous Scholarship Breakfast for all Convention attendees. We were treated to a wide array of speakers including President & CEO Nick Giuffre and EVP & COO Bruce Carnevale. The Bradford White Scholarship check was presented to Auxiliary President Lynne Finley. These scholarships are presented to employees of PHCC Contractor members who are planning a career in the industry.

APPRENTICESHIP CONTEST — The Auxiliary sponsored RJ Parker from John Nugent & Sons from Sterling, VA in the apprenticeship contest at CONNECT 2017.

INSTALLATION OF 2017-18 OFFICERS: PHCC National Auxiliary (left), PHCC Contractors (center), and AEC (right)



MEMBERSHIP REPORT — Recruit with *“Reach Out and N4M”*

Recruitment is critical for every organization. Finding individuals who strive for excellence in this great industry is fulfilling. The beginning of a new adventure is to get acquainted with two new members from every state at the CONNECT 2018 “Hot Air Balloon Fiesta” this upcoming October 10-12 in Albuquerque, New Mexico. Let’s aim for 100 members present and have some fun with each other.

Welcome to New Members

Deborah O’Reilly-NY

Ronald Doughty-NY

The TIME and TALENT survey is being formatted and will be forthcoming by the end of this month. We look forward to your feedback and thank you in advance for this.

SCHOLARSHIP UPDATE — This year 21 applicants received \$49,545 in scholarship funds. Thank you to all the sponsors. The 2018 applications have been updated and are available on the [PHCC Auxiliary](#) page online.

NOTE: Deadline is June 15, 2018.

The [PHCC Educational Foundation](#) also awards scholarships. Information and applications can be found online. **NOTE: Deadline is May 1, 2018.**

LONG-RANGE PLANNING COMMITTEE — This Committee met in January, 2018. The committee forwarded immediate goals to the Executive Committee for review and approval.

100th ANNIVERSARY — The Auxiliary's 100-Year Anniversary will begin in 2019 and end in 2020. In 2020, there will be a 100-year history update. The Vice President elected this year will close this celebration. This committee will consist of past presidents who have held office since 2016, the Historian, the Marketing Secretary, and the Vice President elected in 2017.

GOVERNMENT RELATIONS COMMITTEE — a very intriguing committee with pulse. We were requested to sign a letter supporting recently introduced House legislation concerning HR 4508 (to support students in completing an affordable postsecondary education that will prepare them to enter the workforce with the skills they need for lifelong success).

--White House Task Force on apprenticeship:

<http://www.phccweb.org/NewsPublication/content.cfm?ItemNumber=16184>

--PHCC/ACCA/AHRI/HARDI/and others held a government relations conference call. It is important for you to know that nothing discussed from PHCC's standpoint gets ahead of the Government Relations/PHCC Board authority. The discussion is merely information swapping.

--Inquiries have been received at the national office regarding PHCC's stand on *immigration* as it relates to our contractors in the industry. This was last addressed with the Government Relations Committee approval on January 12, 2007 and BOD approval on January 19, 2007. A new task force has been developed to address this subject.

--Steel and Aluminum Tariff – PHCC currently has a neutral view on the President's stance.

LEADERSHIP Conference

May 21, 2018

[REGISTER NOW](#)

LEGISLATIVE Conference

May 22-23, 2018

[REGISTER NOW](#)

Washington, D.C.

Hotel deadline is April 27, 2018

NECROLOGY acknowledgement since CONNECT 2017

Dorothy “Dottie” June (Peck) Schmitt—October 10, 2017; age 85

Lois K. Finley—October 13, 2017; age 99

Dorothy E. Clem—October 15, 2017; age 95

Ralph L. Mead (husband) of Mary Mead—November 9, 2017

Duane Javens (husband) of Jean Javens—January 19, 2018

MOTHER HORN BROOK’S GRAVE — Mother Hornbeck was the force behind the founding of the Auxiliary and a long-time president. Her husband was one of the early PHCC national presidents. The diamond from her engagement ring is set in the PHCC President’s pin.

The grave was visited by Roger and Diane Peugeot this past December. They placed a wreath on it for the Auxiliary. We are so blessed to have them honor her. Thank you, Roger and Diane.



PHCC National Auxiliary Executive Officers

President: Greta Fischer, Seattle, WA

President-Elect: Ann Rivers,
Pleasanton, CA

Vice President: Vacant

Treasurer: Cheryl Gammon, CPA, Mt.
Juliet, TN

Membership Secretary: Barb Kreifels,
Lincoln, NE

Marketing Secretary: Cristal Pinnix,
Seattle, WA

Recording Secretary: Janice Voss,
Boone, NC

<https://www.phccnationalauxiliary.org/>

Email: info@phccnationalauxiliary.org

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